

# CONARD *Logistics*

Inc.

P.O. Box 769  
LaVergne, TN 37086  
800-548-8672

Due to increasing cost of fuel it will be necessary for Conard Logistics to establish a fuel surcharge effective January 26, 2000. We have been selective on the carriers we have been using so we would not have to pass this cost on to our customers. However, fuel cost have remained high and are still rising, the majority of our carriers are charging a fuel surcharge. In the event that our company is not charged by our carriers, we will not charge our customers. The table below provides the applicable fuel surcharge amount. It is based on a half cent or half percent (flat rates) per every 3 cents.

<u>Dept. of Energy National</u> <u>Price Posted per Gallon</u>	<u>Fuel Surcharge (cpm)</u>		
\$1.15 - \$1.19	\$ .01	\$2.10 - \$2.12	\$ .165
\$1.20 - \$1.22	\$ .015	\$2.13 - \$2.15	\$ .17
\$1.23 - \$1.25	\$ .02	\$2.16 - \$2.18	\$ .175
\$1.26 - \$1.28	\$ .025	\$2.19 - \$2.21	\$ .18
\$1.29 - \$1.31	\$ .03	\$2.22 - \$2.24	\$ .185
\$1.32 - \$1.34	\$ .035	\$2.25 - \$2.27	\$ .19
\$1.35 - \$1.37	\$ .04	\$2.28 - \$2.30	\$ .195
\$1.38 - \$1.40	\$ .045	\$2.31 - \$2.33	\$ .200
\$1.41 - \$1.43	\$ .05	\$2.34 - \$2.36	\$ .205
\$1.44 - \$1.46	\$ .055	\$2.37 - \$2.39	\$ .210
\$1.47 - \$1.49	\$ .06	\$2.40 - \$2.42	\$ .215
\$1.50 - \$1.52	\$ .065	\$2.43 - \$2.45	\$ .22
\$1.53 - \$1.55	\$ .07	\$2.46 - \$2.48	\$ .225
\$1.56 - \$1.58	\$ .075	\$2.49 - \$2.51	\$ .23
\$1.59 - \$1.61	\$ .08	\$2.52 - \$2.54	\$ .235
\$1.62 - \$1.64	\$ .085	\$2.55 - \$2.57	\$ .24
\$1.65 - \$1.67	\$ .09	\$2.59 - \$2.61	\$ .245
\$1.68 - \$1.70	\$ .095	\$2.62 - \$2.64	\$ .25
\$1.71 - \$1.73	\$ .100	\$2.65 - \$2.67	\$ .255
\$1.74 - \$1.76	\$ .105	\$2.68 - \$2.70	\$ .26
\$1.77 - \$1.79	\$ .110	\$2.71 - \$2.73	\$ .265
\$1.80 - \$1.82	\$ .115	\$2.74 - \$2.76	\$ .27
\$1.83 - \$1.85	\$ .12	\$2.77 - \$2.79	\$ .275
\$1.86 - \$1.88	\$ .125	\$2.80 - \$2.82	\$ .28
\$1.89 - \$1.91	\$ .13	\$2.83 - \$2.85	\$ .285
\$1.92 - \$1.94	\$ .135	\$2.86 - \$2.88	\$ .29
\$1.95 - \$1.97	\$ .14	\$2.89 - \$2.91	\$ .295
\$1.98 - \$2.00	\$ .145	\$2.92 - \$2.94	\$ .300
\$2.01 - \$2.03	\$ .15	\$2.95 - \$2.97	\$ .305
\$2.04 - \$2.06	\$ .155	\$2.98 - \$3.00	\$ .310
\$2.07 - \$2.09	\$ .16	\$3.01 - \$3.03	\$ .315

# CONARD *Transportation*

Inc.

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- For fuel prices in excess of \$3.02, add 1/2 cent per mile for each three cent per gallon increase in fuel price.
- For rates stated in flat dollar amount, apply the above scale on a percentage basis.
- The Department of Energy posts the National Average for fuel every Monday at 4 p.m.
- The fuel surcharge goes into effect on Tuesday and runs to the end of the business day on the following Monday.
- YOU MAY OBTAIN THE LATEST DOE INDEX PRICE BY CALLING (202) 586-6966 OR VIA INTERNET AT <http://tonto.eia.doe.gov/oog/info/wohdp/diesel.asp>

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Company Name \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_